

# LIST & SAVE PROGRAM

SELL YOUR HOME AND KEEP MORE OF THE PROFIT

## “LIST & SAVE!”

The most stressful part of buying a new home is selling the old one. A big factor in the stress is seeing how much commission you will pay. Moving into a new house is expensive, so it would be better to keep more of the profit you made on your old home. When you list your home with Richard Fleming of Re/Max Real Estate Mountain View, Stepper Homes Ltd. will pay the listing portion of the commissions to sell your home.

## HOW IT WORKS

Normally when you sell your home with a Realtor, you pay commissions based on the selling price of your home. Half of that commission is paid to the listing real estate company and half is paid to the selling real estate company. When you take advantage of Stepper's List & Save program, you only pay half of the commissions -- the amount due to the selling real estate company (3.5% on the first \$100,000 plus 1.5% on the balance of the sale price plus GST). Stepper Homes Ltd. will pay the listing portion of the commissions on your pre-owned property for you.

With List & Save, you will have thousands of dollars in the bank that you would have paid out in commission.

**For example, on a property that would sell for \$450,000, the real estate commissions would be \$17,500 + GST for a total of \$18,375.00 based on 7% on the first \$100,000 and 3% on the balance. In this scenario, you would only pay \$9,187.50 to the selling agent, and the listing side of commissions (the other \$9,187.50) is paid by Stepper Homes Ltd.**

**CAN BE COMBINED WITH GUARANTEED SALE PROGRAM WHERE WE GUARANTEE THE SALE OF YOUR HOME.**

## GETTING STARTED

Call Richard Fleming of Re/max Real Estate Mountain View at **403-651-4400** to have him come out to give you a current up to date market evaluation on your property. There is no cost or obligation for this service.

When you first meet Richard, you will receive his pre-listing guide that offers you all kinds of tips on getting your home ready to sell and it also explains his detailed marketing plan.

## NEXT STEP

If the value of your home is in the range you were expecting, and your banker has approved you, then you can finalize your new home purchase with Stepper Homes Ltd. and get your home listed. Call now and get the process started.  
(Some restrictions apply)

## RICHARD FLEMING

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